

NEWS & VIEWS

Thermal Concepts Newsletter

Publisher: Bernie Gonzalez

Editors: Carol Burghardt and Allen Irvine



Thermal Concepts kick started 2021 with a \$1.1 million dollar turnkey RTU replacement project!



Job Name - Turnkey RTU Equipment Replacement Project

Salesman - Shelby W. Wilson Sr.

Project Manager - Christian Castro

Project Supervisor - Chris Bavaro/Ramon Pena

Project scope:

Remove and properly dispose of five (5) existing York air cooled roof top package units per EPA Federal Guidelines.

Furnish and install five (5) new Trane IntelliPak Symbio 800 M#RX0700042 air cooled roof top package units having equal or better performance specifications.



This job consisted of the removal of a 30 ton Chilled water Air Handler, duct work, piping, removing a wall, patching and painting. Client was extremely happy with TC's work and sent this email →



Jim & Christian,

I wanted to formally reach out and express my thanks for the outstanding work your company provided over the Christmas holiday. The crew working on the AHU replacement project (Ramon Pena, Lizandro Nunez, Luis Ortiz, Jose Batista, Mario Remon, Victor Sanchez, & Osay Rodriguez) provided exemplarily work. I have been executing project like this for over 15 years and can honestly say this was one of the smoothest demos/installations I had the pleasure to oversee.

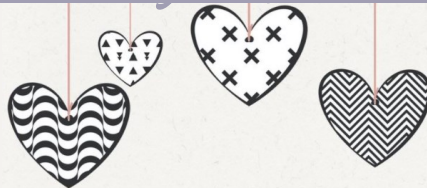
As I watched your crew work, I was very impressed by their organization, cleanliness, and quality of work. Additionally, their communication was excellent. The schedule that was provided at the onset of the project was executed flawlessly and the daily updates made tracking progress easy. My overall assessment of the work provided is an A+ and I look forward to doing more working the future.

Regards,
Brian Saponaro

Birthday's

Larry Maurer	Luis Guzman	Peter Farrell	Ramiro Guzman
Neville Thompson	Steven Krueger	Gabriel Poveda	Roberto Perez
Eduardo Magana	Matthew Minnear	Sunny Modi	William Pino
Doug Daniels	Carlos Cardona	Luis Jimenez	Gary Halfhide
Carlos Arevalo	Krystal Demicco	John Hall	Violeta Tovar
Abanoub Zakhra	Timothy Johnson	Robert Woods	Jose Daly
Winston Gonzalez	Michael Trujillo	Franklyn Thomas	Richard Huegele

January & February



*Happy Birthday
&
Happy Anniversary!
2021*

Anniversaries

William Jennings	Steven Krueger	Russell Ramirez
Joseph Duarte	Darrod Bowers	Sunny Modi
Allen Sickles	Martin Nesburg	Billy Beaubrun
Robert Shields	Antonio Bilbao	Dale Schrack
Bernie Gonzalez	Alex Campos	Joseph Capogreco
Jeff Munsey	Norelvis Montelongo	Mark Wolf
Carlos Calderon	Jim Bass	David Glickman
Ken Kallal	Jorge Guzman	Josh Gilbert

We collected 175 lbs. of trash on January 16th!

NEXT CLEAN UP event scheduled on March 13 2021



TCI has adopted a portion of Griffin Road just east of University. All TCI employees and their family members are welcome to help with the highway clean ups. You can expect to have some fun with your fellow co-workers while also doing your part for the community. Service hours are also given to any students in need! See John Hall in the warehouse for more information.

Thermal Concepts



At Thermal Concepts Inc., we believe that working safe is our most important accomplishment. This means no incidents and no injuries for ourselves and our co-workers – no matter how seemingly minor. We all have family and friends that want us to come home safe from work every day, so we take this responsibility very seriously.

Every employee at every level is authorized (and expected) to speak up when someone or something does not meet our safety standards. In addition, our leaders create environments where people succeed at doing the right thing every time.

It is working since we are excited to announce our EMR rating for 2021 is 0.60!

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Geothermal is a subject with contrasting opinions and results and this particular project would offer positive support. An iconic 50 year old condominium with a struggling geothermal system faced with that controversial decision. Either compromise their landscape with a cooling tower or attempt revamping their geothermal system. They chose Thermal Concepts to perform the retrofit consisting of a 75hp submersible pump residing in a 220' foot deep well. Justin Sheppard "Shep" and Matthew Minnear stepped in and performed every aspect of this project other than the electric support that BAR provided.

Project included 220 feet of new pipe connected to the existing system with valving that allowed a seamless uninterrupted transition from the old well system to our new system. Shep and Mat self performed every aspect of this project including excavation, pipe fitting, welding of the 316 stainless steel, technical rigging of a 10 story section of pipe that was lowered into the well, form carpentry for the construction of the valve box and the placement and finishing of the concrete! The building now runs more efficiently than ever with 76°F condenser water year round. I commend these two men for turning over a flawless job and raising the bar for our competition performing the exact same project next door.

— Mark Valenchis, Retrofit division Operations Manager

CONGRATULATIONS TO ROTH SOUTHEAST

For Achieving EcoXpert Master Status by Schneider Electric's Building Management System Program in 2021!

Dear Allen Irvine and Marty Capogreco,

I would like to take this opportunity to personally congratulate you, your team, and organization in achieving the EcoXpert Master Status in our Building Management System Program for 2021. You and your team have met the business and advanced training requirements and now you will achieve additional benefits and rewards which your sales manager will review with you during your business review this first quarter of the year.

We define EcoXperts as a Schneider Electric partner company that is trained and certified on EcoStruxure Building Operation, our open, interoperable, IoT-enabled system architecture and platform, solutions and technology.

We want to thank you for your business, for being a great customer, and for your time and energy in working with Schneider Electric. Please look forward to a few rewards that I will be sending to your office as a personal thank you. - Justin Lavoie



Giving Thanks to Victor Sanchez, TECH of the Month!

Thermal Concepts Team:

- Troy Billiot: Account Executive
- Kody Brown: Safety Site Inspector
- William Cortina: Installer
- Ferney Giraldo: Duct Mechanic
- Russell Spor: Fire Watch Pipe Fitter

ROTH Southeast Team:

- Frank Morreale: Technician
- Samantha Sawyer: Administrative Asst



Remember to turn your clocks forward by one hour on

Sunday, March 14



Congratulation Michael!
Liam Miles Friedopfer
born January 2, 2021 4:37 pm



Congratulations to new parents,
Sergio and Essence Santana
Amiyah Santana born January 21, 2021



IT'S A girl